

Join us for an incredible day of learning and development!

We kept you – the advisor – at the core of our planning for this Professional Development Day and we know it will be a worthwhile commitment of your time. The agenda features industry insight, spotlights on internal QFS resources and sessions to help develop your business acumen and drive! And don't forget the prizes and carrier goodies!

KEY DETAILS

Date

Thursday, September 14, 2017

Venue

Paramount Event Space, 222 Rowntree Dairy Road, Woodbridge

AGENDA

Time	Topic	Presenter
8:00 am	Continental Breakfast	
9:00 am	Opening Remarks & QFS Update	Joseph Trozzo, Executive VP, QFS Kevin Cott, CEO, QFS
9:45 am	Wealth Update Krystyne will provide a market/economic update and discuss how these trends were being reflected within key RBCI GIF funds.	Scott Edgington, Director of Wealth, QFS Krystyne Manzer, RBC Global Asset Management Inc
10:30 am	Coffee Break	
10:50 am	Sales Concepts	Joseph Trozzo, Executive VP, QFS
11:00 am 1 CE	Family Matters: Issues Affecting Families and How Insurance Can Help There are three certainties in life: death, taxes...and family issues. We all know how insurance can help solve issues surrounding death and taxes - this presentation will focus on how insurance can assist our clients navigating through the numerous family issues we all deal with in life.	Jonah Mayles, LL.B. National Estate and Tax Consultant, Canada Life
11:50 am	Advisor Spotlight	Bonnie Fowler, Insurance Advisor
12:00 pm	Lunch and Tradeshow Floor Open	
12:50 pm	A Top Down Perspective of the Current Investment Landscape Gain insight into current investment views and processes of EAMG (Equitable Life Asset Management Group) and how they relate to the Equitable Life investment line-up, including Equimax, the Whole Life Par product offering.	David Irwin Director, Portfolio Management and Client Relations, Equitable Life
1:30 pm	Climbing the Communication Pyramid: The Science of Public Speaking to Deepen Connections	Speaker Labs
2:15 pm	Keynote Presentation	Craig Kielburger, Me to We
3:15 pm	Prize Draws, Closing Remarks, Photo Op with Craig Kielburger	

Register by emailing rsvp@qfscanada.com

Questions? Contact Zahra Malik at zahra.malik@qfscanada.com or at 905-475-6505, x1233